

Sender: Abrams, Jim <JAbrams@medline.com>
Sent: Tuesday, April 28, 2015 3:17:54 PM
Recipient: Mayor Rahm Emanuel <mayor_re@rahmemail.com>; Mayor Rahm Emanuel <emanuel.rahm@gmail.com>
Subject: FW: A Favor
Attachments: image002.jpg

Rahm,

Hope all is great! Note below is from one of my dearest friends in the world. We've been best friends since kindergarten. He lives on Wayne and has a manufacturing business on Halsted/Addison. World class good people. Whatever you decide, you decide but I'd appreciate very much if you would hear him out (or Forrest).

Maybe we'll see each one of these days. Best top family and hope college process worked out great!!!

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From: Doug Bank [mailto:dbank@phoenixelectric.com]
Sent: Tuesday, April 28, 2015 10:01 AM
To: Abrams, Jim
Subject: A Favor

Jimmy,

We have been working diligently with our Alderman (James Cappleman – 46th Ward) in trying to gain a small manufacturer's exemption to the new Chicago minimum wage ordinance and/or seeking a determination from the BACP (Business Affairs and Consumer Protection) Commissioner that "compensation" as defined in the Ordinance includes health insurance, pension, paid Holidays, paid vacations, overtime and tuition assistance.

We start our employees at minimum wage but offer significant benefits and, critically, training that provides for a very viable career path.

Our current President and all supervisors, earning significant salaries, all started at entry level positions.

We compete globally and because we are not McDonald's, Whole Foods, Target, etc., we simply cannot pass on our cost increases to our customers.

The Alderman has been very supportive and is working with the BACP and understands that raising the minimum wage so dramatically in a discrete geographic area like Chicago puts Phoenix Electric and other small manufactures at a competitive disadvantage.

However, things are moving slowly and I was hoping to personally meet with Mayor Emmanuel or his new Chief of Staff, Forrest Claypool.

I genuinely believe we have a very compelling story to tell and because we have been manufacturing in Chicago continuously since 1938, I want to do everything I can to ensure that we stay in the City.

So – and thanks for listening – can you facilitate a meeting with the Mayor or Chief of Staff so that we can make our case?

Please let me know.

All my best,

Doug.

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